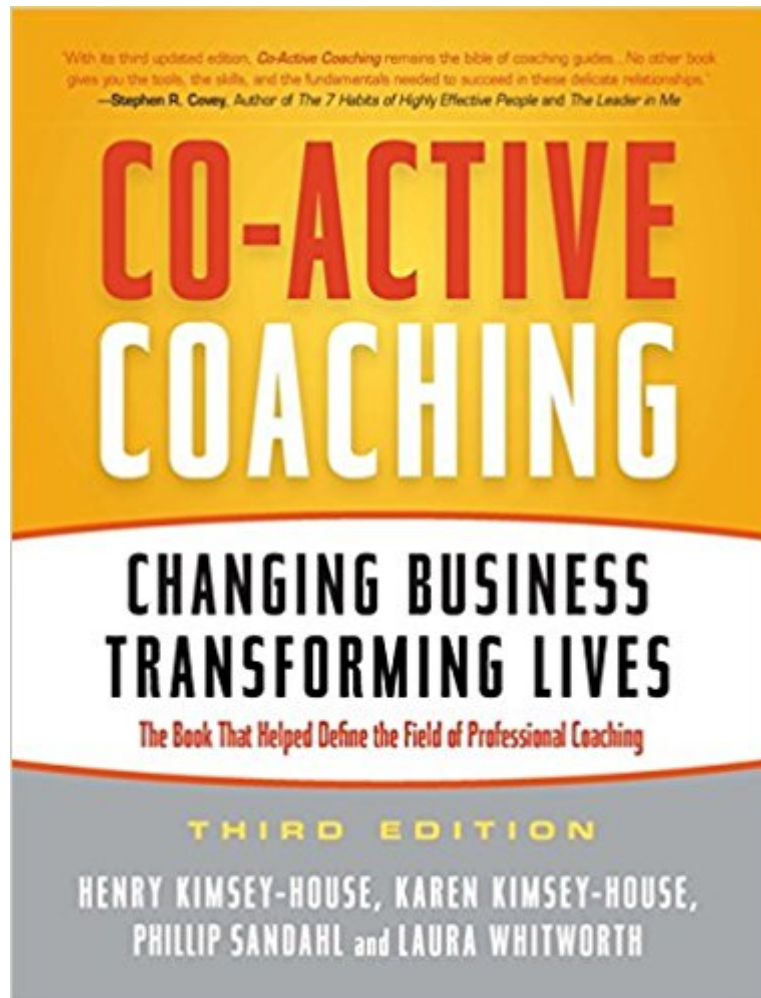




The book was found

# Co-Active Coaching: Changing Business, Transforming Lives



## Synopsis

THE BOOK THAT CHANGED THE COACHING FIELD FOREVER  
Used as the definitive resource in dozens of professional development programs, Co-Active Coaching teaches the transformative communication process that allows individuals from all levels of an organization - from students to teachers, and direct reports to managers - to build strong, collaborative relationships. With the first edition, the authors of Co-Active Coaching earned their place at the forefront of the coaching profession. Now, this fully revised third edition of their classic work extends the use of their pioneering Co-Active model - which emphasizes a partnership between client and coach - into leadership management throughout an organization. This new edition has been updated to include fresh coaching examples, the latest in coaching terminology and an expanded, web-based 'Coach's Toolkit'.

## Book Information

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## Customer Reviews

Coaching basics are an essential skill set for any manager or leader who is interested in developing other people, so I use Co-Active Coaching material in most of the MBA courses I teach. Without fail, it engages the hearts and minds of people who care about acquiring meaningful and effective skills they can immediately put to use.

— Heidi Brooks, Ph.D., Director of Yale School of Management Mentoring Program, Lecturer at Yale School of Management, Clinical Assistant Professor at Yale School of Medicine, Department of Psychiatry

I applaud the new edition of this definitive text on transformational coaching. The authors and the visionary network they lead

provide an effective methodology to work with change at personal and organizational levels. This is a must-read for professionals who value the process of discovery, awareness, and choice that empowers people to find their own inner wisdom and to act in service to make a better world for all.

— Lynne Twist, Author, *The Soul of Money*, Founder, Soul of Money Institute, and Co-Founder, The Pachamama Alliance

Transformational change in ourselves, or in the teams, organizations, and companies we lead is ultimately all about relationships. The third edition of *Co-Active Coaching*, by the eloquent and compassionate founders of The Coaches Training Institute, will give you the tools, the skills, the strategies and the ethical frameworks to achieve the powerful goals of this work: Changing lives and changing the world.

— Celeste Schenck, President, American University of Paris

*Co-Active Coaching* should be required reading for every manager or employee who wants to succeed in the workplace.

— Marshall Goldsmith, author of the New York Times best-sellers *MOJO* and *What Got You Here Won't Get You There*

With its third updated edition, *Co-Active Coaching* remains the bible of coaching guides. Written with a powerful, distinctive approach, no other book gives you the tools, the skills and the fundamentals needed to succeed in these delicate relationships.

— Stephen R. Covey, best-selling author of *The 7 Habits of Highly Effective People*

*Co-Active Coaching* exudes the catalytic power to transform your organization and your life. Read it, savor it and practice it to become a purpose-filled leader of life!

— Kevin Cashman, best-selling author, *Leadership from the Inside Out* and *Awakening the Leader Within*

*Co-Active Coaching* insightfully reveals how to unlock a person's potential and enlighten their past, present and future. It's a must-read for all self-empowered senior executives.

— Michael Cheah, former President of Xian Janssen Pharmaceutical, China (A Johnson & Johnson Group of Companies)

When designing our ICF ACTP coach certification program, we never considered any textbook other than *Co-Active Coaching*. This is the best, most comprehensive book for teaching the relevant skills of coaching. It should be required reading for all coach-specific training programs in any environment (profit, non-profit, executive, teams, etc.). With the enhancements made in the third edition, we look forward to incorporating this edition into our required reading list.

— Donna Billings, PCC and Co-founder, Professional Coach Certification Program, Duquesne University School of Leadership and Professional Advancement

Karen Kimsey-House and Henry Kimsey-House are internationally recognized pioneers in the coaching field and co-founders of The Coaches Training Institute (CTI), one of the world's largest coach training organizations providing a highly regarded certification program. Phillip Sandahl is a senior faculty member of CTI and co-founder of Team Coaching International.

This was a textbook for two courses. I learned more from this book than I did in Six-month coaching certification program. I reread it periodically to refresh my skills.

Classic coaching textbook but would have preferred to have all the information in the book instead of having to go online.

I really like Co-Active Coaching, 3rd edition, for the clarity it provides of coaching and providing a number of relevant, practical tools and examples to help operationalize the many concepts shared. It is required reading for the Columbia University Coaching Program!

This book is great if you are interested in coaching, a coach already, or just a student of life. The website shares a wealth of self reflective tools as well as tools for using in a coaching business. I learned a lot about myself and learned new tools for communicating on a daily basis with friends, family, and coworkers.

I am readying this book as a part of the process of certification by the International Coaching Federation. I found it to be well written and useful.

This has to be one of the central books for everything that has to do with coaching, what it's all about, and how to think through the practical tools of coaching!

Seemed to be a repeat of coaching literature and communication literature I read in college. Wasn't anything more than a regurgitation of life coaching academic studies. Good summary. Would be useful CLEP due to its shortness and easy reading.

A great reference guide for coaches at all levels. Clear, well organized and straight to the heart of the matter. I love that there is no fluff, only substance!

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Changing Business, Transforming Lives Co-Active Coaching: New Skills for Coaching People  
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Influential Life Coach (Life coaching, Life improvement, positive thinking, coaching, better

leadership, goals, consulting) Life Coaching: Life Coaching Blueprint: Save a Life One Person at a Time (Bonus 30 Minute Life Coaching Session - How to Motivate, Inspire, Change Your Life) Life Coaching: Life Coaching Blueprint: Save A Life One Person At A Time (BONUS 30MINUTE Life Coaching Session- How To Motivate, Inspire, Change Your Life) Get Active!: Active Teaching Ideas for Lifetime Learning Edgar Allan Poe: Complete Works (JKL Classics - Active TOC, Active Footnotes ,Illustrated) Business For Kids: for beginners - How to teach Entrepreneurship to your Children - Small Business Ideas for Kids (How to Start a Business for Kids - Business for children - Kids business 101) ESL Business English: The essential guide to Business English Communication (Business English, Business communication, Business English guide) Changing Bodies, Changing Lives: Expanded Third Edition: A Book for Teens on Sex and Relationships Functional Medicine Coaching: How to Be Part of the Movement That's Transforming Healthcare Coaching Conversations: Transforming Your School One Conversation at a Time Coaching Youth Volleyball - 4th Edition (Coaching Youth Sports) iCubed: The All Blacks' Winning Rugby Coaching System (iCubed: The Winning Rugby Coaching System Book 5) Coaching Cross Country Successfully (Coaching Successfully Series) The Volleyball Coaching Bible (The Coaching Bible Series) Coaching Volleyball Successfully (Coaching Successfully Series) Volleyball Coaching Manual: An Interactive Coaching Manual for Everyday Use The Swim Coaching Bible, Volume I (The Coaching Bible Series)

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